## **Network Science Online:**

## **Theories and Experiments**

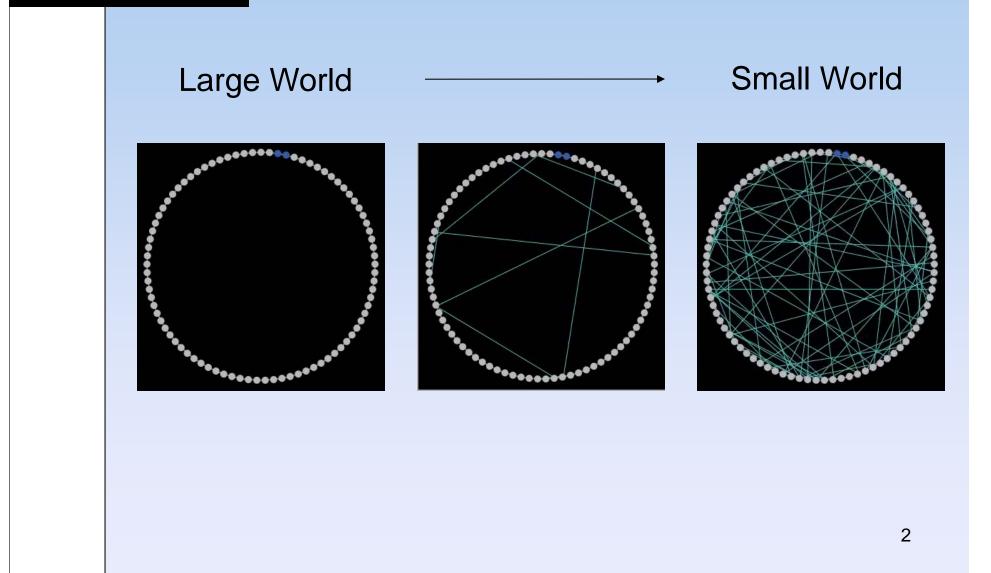
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## How Do Contagions Spread?



### **Social Reinforcement**

Simple Contagions:

Single Contact is Sufficient

**Complex Contagions:** 

**Multiple Contacts are Required** 

#### **Collective Behaviors**

Many collective behaviors require social reinforcement

• Uncertainty or Risk: Adoption of new technologies, participation in risky behaviors, vaccinations

• Normative Validation: Appeal of *avant-garde* fashion, social norms, screenings, dieting, weight gain

• Strategic Interdependence: mobilizing strikes, recruitment to social movements, complementary technologies

### **Complex Contagions**

If multiple social contacts needed for adoption:

- Weak ties may slow down diffusion
- Spatial networks may be better for diffusion than small worlds

Centola and Macy 2007 American Journal of Sociology Centola el al. 2007 Physica A Centola 2008 Journal of Mathematical Sociology

## **Empirical Question**

# How do we empirically evaluate the effects of network structure on behavior spreading?

#### **Problems with Extant Methods**

Studying human social dynamics

- Large group dynamics qualitatively different from small groups
- Real-time dynamics of influence and behavior change
- Controlling for leadership, unobserved heterogeneity, homophily, network effects, etc.
- Reproducibility, replication under identical conditions

#### Internet Experiments

Web-based social dynamics

 Use on-line communities to create a "social petri dish" in which we can observe behavior under different structural conditions

 Embed thousands of subjects in virtual "communities"

• Provides a "virtual but natural environment" for studying the dynamics of real behaviors

## 1. Topology and Diffusion

Spread of behavior in online social networks Centola (Science, 2010)

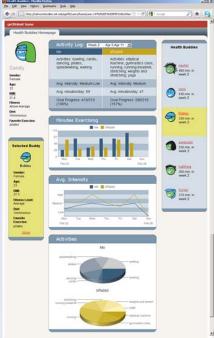
- Network structure can affect both the speed and the success of diffusion processes (Watts 1999, Centola et al. 2007)
- *Simple* contagions and *complex* contagions spread differently (Centola and Macy 2007)
- Significantly greater spread of behavior in the clustered networks than the random networks
- Behavior spread as a "complex contagion," dependent upon social reinforcement

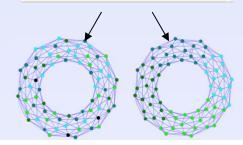


## 2. Homophily and Diffusion

#### Health behavior in an online fitness community Centola (Science, 2011)

- Networks can be potential sources of health influence (Pampel et al. 2010, Smith and Christakis 2010)
- Difficult to identify when networks matter, and what features of social relationships make a difference
- Significantly greater success in the homophilous networks than integrated networks
- Behavior more likely to be adopted by obese members in homophilous networks





## 3. Origins of Social Order

The 'evolution' of conventions

- Expectations for how others will act determine our behaviors, our emotions, and our beliefs. (Bicchieri 2006, Elster 1989)
- Linguistic conventions
- Economic conventions
- Social conventions
- Industry conventions

### From Model to Experiment

#### The Name Game

- Participants enter into an online environment with hundreds of other anonymous people
- Given an "object" (a face), which they attempt to name
- Interact with others in the community one at a time, trying to coordinate on the same name
- Social norms emerge through the local interaction of actors embedded in social networks



# What is the scope of problems we can study with this approach?